



## Making NEC work for both the client and the contractor!



1

## Profile – Mike Raven MSc MCIOB



- **YORhub Performance & Improvement Manager**
- Previously Principal Project Manager for East Riding of Yorkshire Council
- MSc Construction Project Management
- Accredited NEC3&4 PM
- National Sustainability Lead for the National Association of Construction Frameworks
- 20 years experience in project management and developing, procuring and managing public sector frameworks



2

# Profile – Joe Booth BSc (Hons)



- **Pre-Construction Director at Hobson & Porter**
- 10 years experience with Hobson & Porter in business development and pre-construction
- 18 years experience in construction
- YORBuild 3 Framework Manager
- Strategic Business Planning and Collaborative Working



3

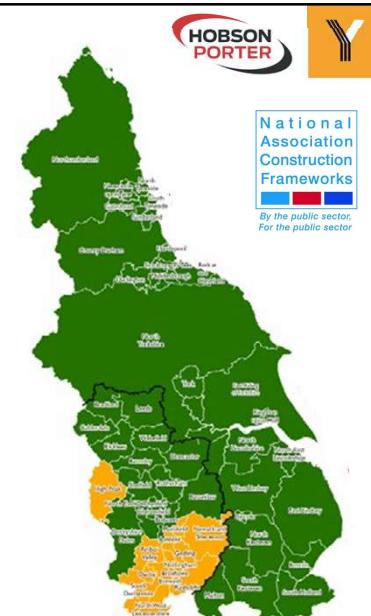
## What is YORhub?

Suite of regional procurement solutions comprising of the YORbuild3/YORcivil3/ YORconsult3 Frameworks

- Key themes
  - Sustainability
  - Employment and Skills
  - Supply Chain Engagement (SCEP)
  - Economic Regeneration (YOR4Good)
  - Modern Slavery

Operated by 4 local authorities

NACF Accredited – By the Public Sector, For the Public Sector



4

## Who are Hobson & Porter?



- Est 1971
- Headquartered in Hull; serving Yorkshire & Lincolnshire with 120 staff throughout the region
- c£40-60m turnover
- Family-owned business
- 50/50 public/private sector building construction
- YORBuild Framework Contractor since 2009
- Major & Minor Works divisions
- Projects up to £15m



5

## What makes a Project Work?



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**Right project**

**Right people**

**Right resources**

**Right behaviours**



7



**Elements of tension**

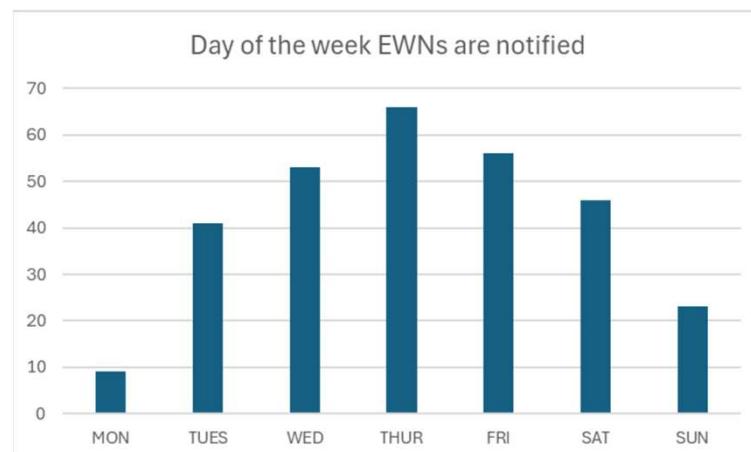


8



## Early Warnings

- Intended to be a positive mechanism but can be used to “punish” the other party



9



## Defects

- Contractors can argue that contractually they've met the Scope, while giving something clearly not fit for purpose
- Meanwhile Supervisors can be overly picky about what is acceptable



10



## Programmes

- Historically PMs have been reluctant to accept programmes, NEC4 has tried to tackle this – have things changed?



11



## Delay damages

- The single point of the contract guaranteed to enrage a contractor



12



## Compensation events

- Contractors sometimes reluctant to undertake works until CE is agreed
- Both parties can be guilty of putting high-value CEs off until the end of the scheme



13



**Right project**

**Right people**

**Right resources**

**Right behaviours**



14



## Q&A and Thanks!

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