DIGITALBEEHIVE

CONTRACTBEE

How To Keep Your Bees In Order

1

Who am I?

DIGITALBEEHIVE

Nick Ives
Managing Director

Nick is a prominent figure in the construction software industry with over 20 years of experience in the construction industry.

A Quantity Surveyor by profession, in 2021 Nick stepped away from a decade long career as an NEC Project Manager to take the helm as Managing Director at Digital Beehive.

His extensive experience in the construction industry provides a solid foundation for shaping Beehive's strategic vision and navigating the complexities of the ever-evolving construction landscape.

Both his leadership and experience have been pivotal in the development of Contract Bee, a contract management solution solely focused on managing the full suite of NEC Contracts.

Turner & Townsend

MWH TREATMENT

YorkshireWater

AtkinsRéalis

1

2

Who are We?

DIGITALBEEHIVE | CONTRACTBEE

- Digital Beehive is a SaaS provider focused on digitalising and transforming the construction industry.
- Founded in 2000 by construction professionals with first-hand industry experience.
- Mission: Increase project teams' productivity by addressing inefficiencies with innovative software solutions.
- Goal: Deliver compelling business advantages that save time, reduce costs, and improve quality control across the supply chain.
- Combines industry expertise and customer needs to design solutions that enhance business performance.

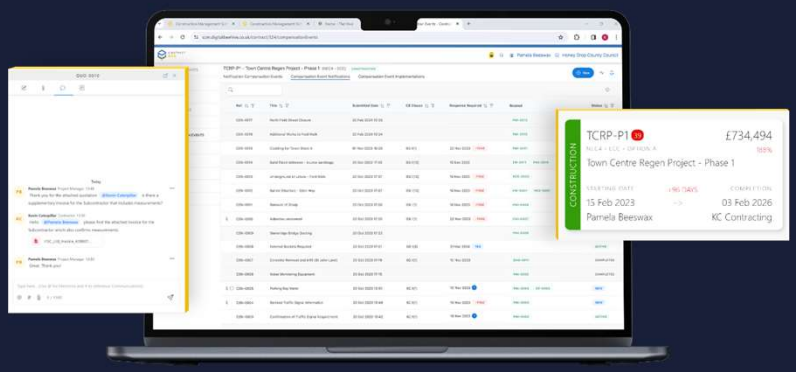
3

Today

DIGITALBEEHIVE

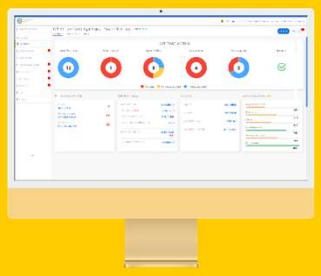
How To Keep Your Bees In Order

Contract management systems are widely used for managing NEC contracts, but how many people use them properly? This talk will explain how to get the most out of your contract management system.



4

Why Digital?



Industry survey on NEC Contracts

72% of Contracts are managed on cloud-based systems

33% of subcontracts are managed on cloud-based systems

*150+ surveyed (CECA & Hide, 2024)

Advantages of an NEC Contract Management Software

- Consistency
- Visibility
- Governance
- Collaboration
- Performance
- Reporting
- Efficiency
- Compliance

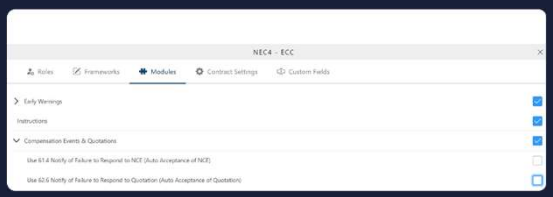
5

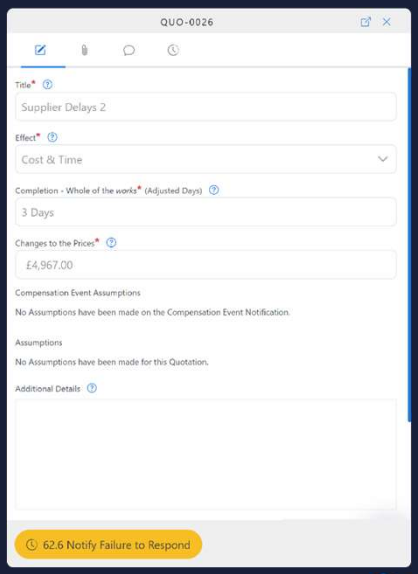
Did you know?

- Ability to digitally notify the other party of their failure to respond within the contractual timescales

CONTRACTBEE

Notify of failure to respond (Deemed Accepted)





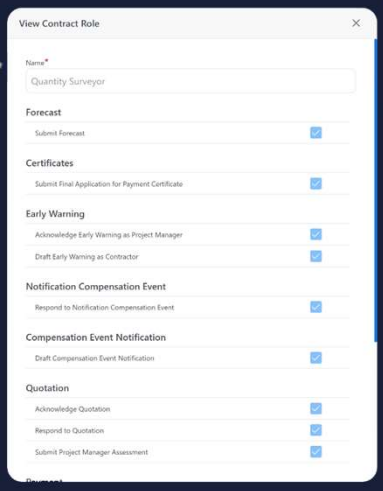
6

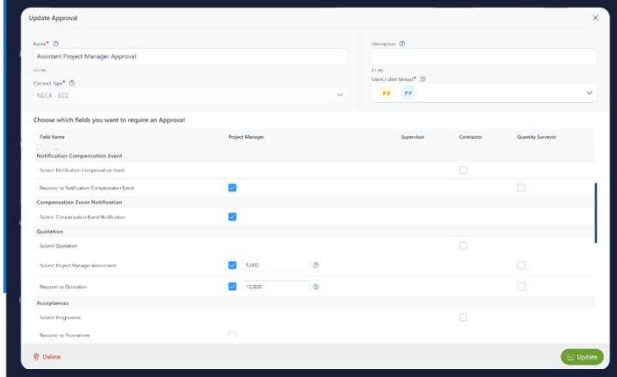
Did you know?

- Creating specific roles for functions such as QS, Planner, Designer
- Setting up approvals for specific roles (PM vs Assistant PM)

CONTRACTBEE

Creating Custom Roles & Approvals





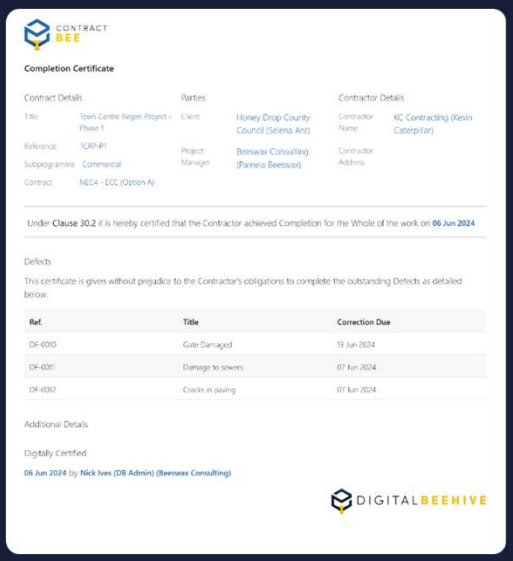
7

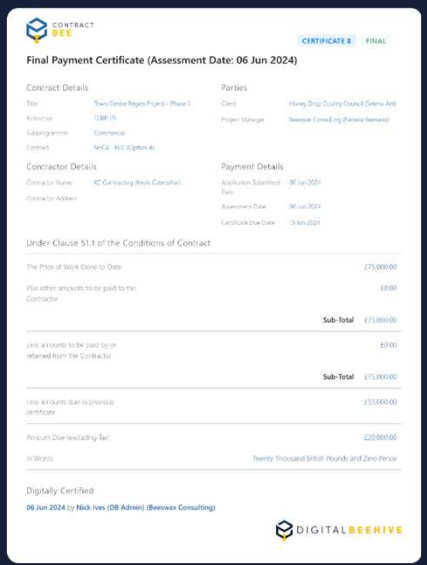
Did you know?

- NEC compliant certificates will be generated automatically from the system

CONTRACTBEE

NEC Compliant Certificates





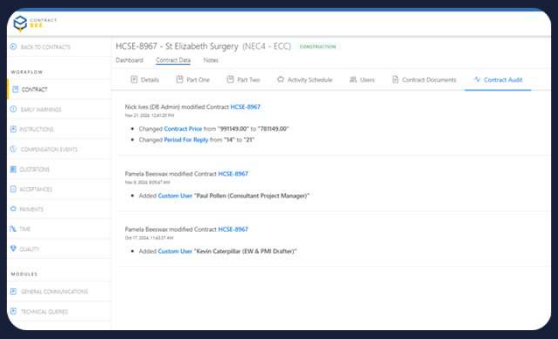
8

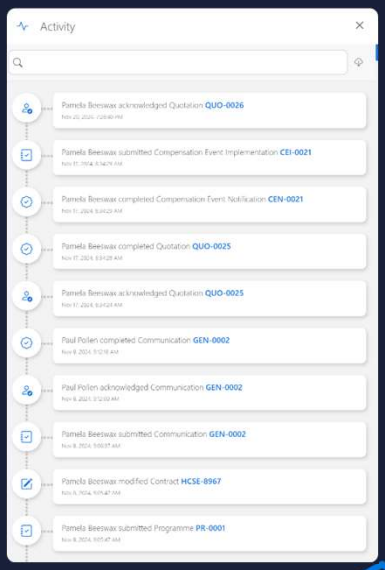
Did you know?

- Every action/button pressed leaves an auditable trail of **who**, **what** and **when**

CONTRACTBEE

Creating a complete auditable trail





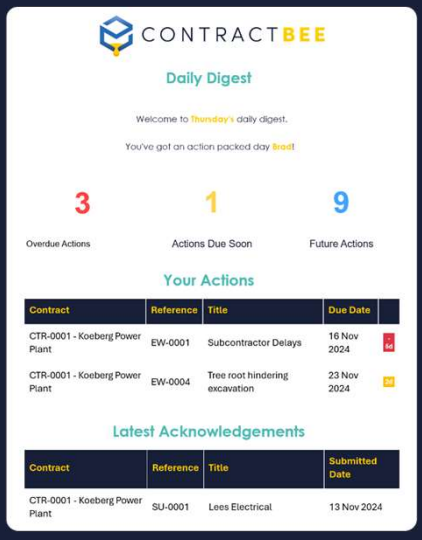
9

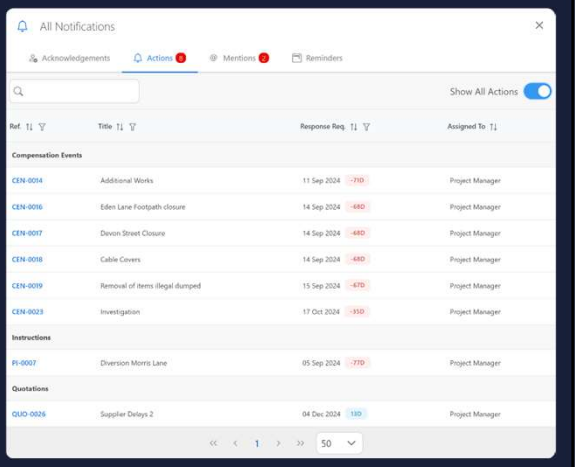
Did you know?

- View not just your own actions, but also the other parties' actions

CONTRACTBEE

Contract, Programme & Portfolio Notifications





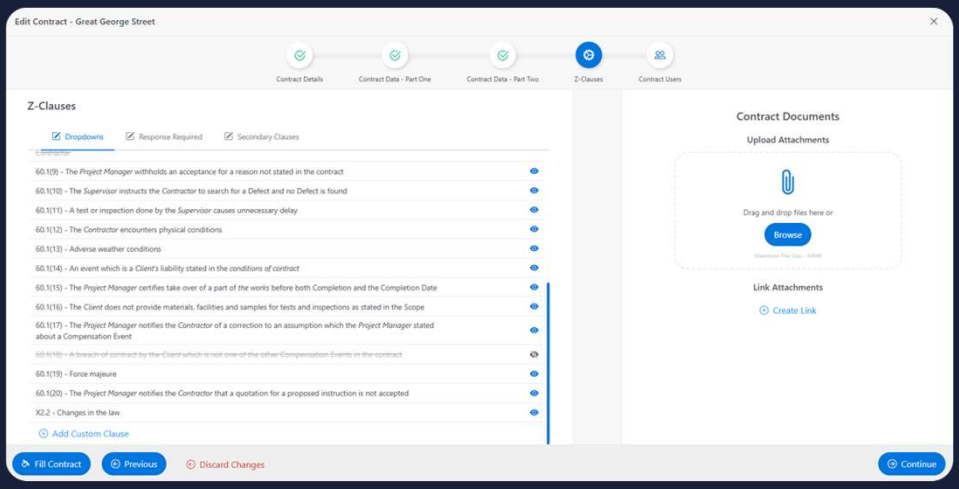
10

Did you know?

- Z–clause amendments can often be made by the administrators themselves

CONTRACTBEE

Z-Clauses Amendments



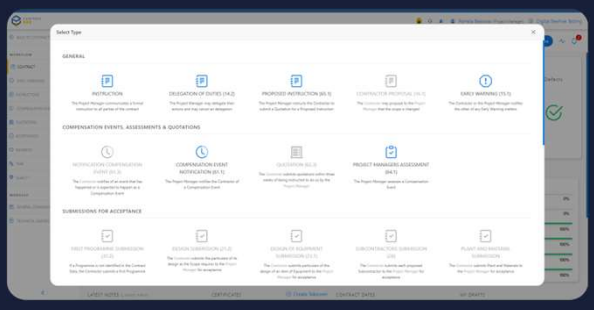
11

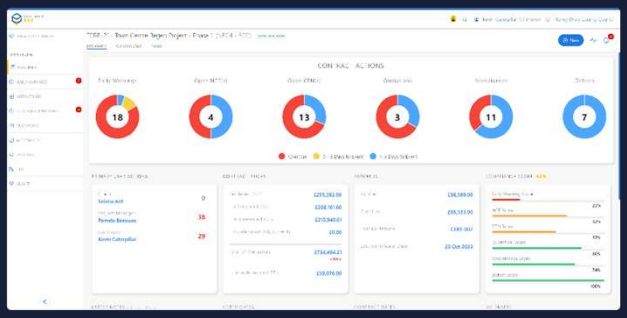
Did you know?

- A Contract Management Systems should assist & guide with the NEC workflow

CONTRACTBEE

A CMS should guide, not hinder…



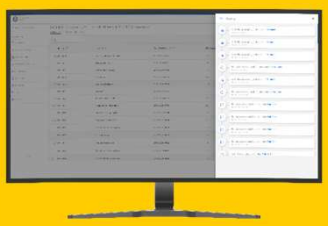


6

12

Oops!

Common Mistakes & How to Avoid Them



CONTRACTBEE

- Using general communications for prescribed NEC workflow
- Speed & Complacency
- Not attaching a copy of the executed Contract
- Offline communications / discussions (attaching only final documents)
- Not utilising all of the features available
- Creating a bottleneck / single point of failure with 'Super Users'
- Creating inefficient workflow
- Treating Early Warnings as an action register
- Not using a CMS for subcontracts (ECS)
- Quality of the data input
- Not learning from the data (reporting)

Not using a Digital Contract Management system!!

13

Nailing It!

Setting up for Success

CONTRACTBEE

- Data Quality Single Source of Truth
- Reporting
- Combining NEC Training with software onboarding
- Configuration

7

14

Insightful Insights

CONTRACTBEE

- Percentage of compensation events 60.1 (1) - Instruction changing the Scope
  86%
- Percentage of live contracts that have an accepted programme in the last month
  49%
- Average response time for the relevant party to submit the first CE quotation
  55 Days
- Average response time for the relevant party to respond to a CE quotation
  11 Days
- Average time for a CE that is notified to become implemented
  87 Days
- Percentage of CE quotations that contain a PM/SM assumption
  5%

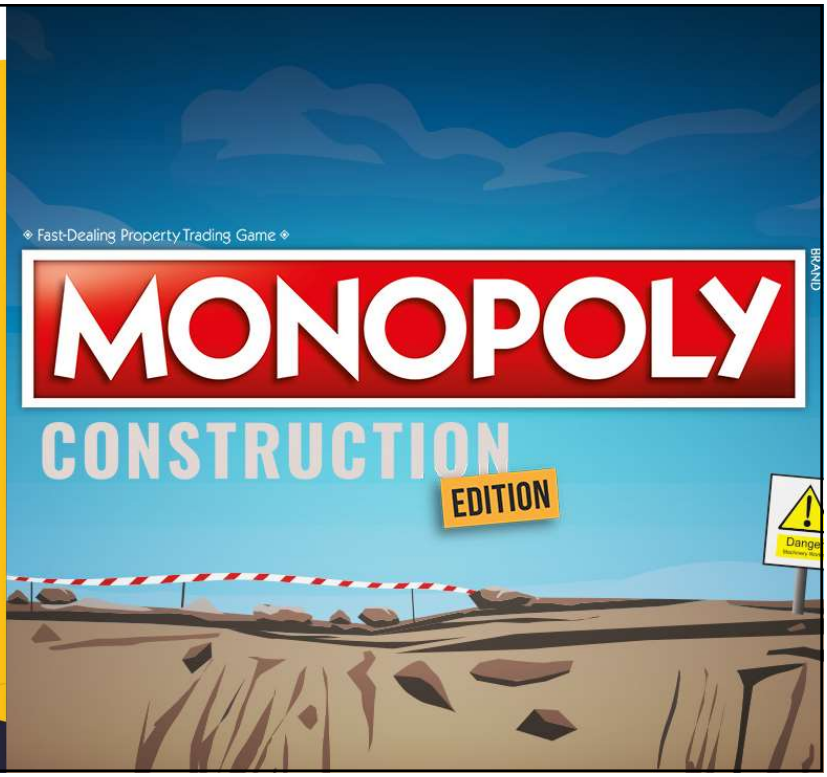
15

DIGITALBEEHIVE

Scan for a chance
to win!

Scan the QR code to enter the Digital Beehive prize draw for a chance to win a Construction Edition Monopoly Board Game.

Full T&Cs apply



16