NEC People Conference 17ᵗʰ June 2014:
"from Procurement to Close Out (not fall out)"

08.00-09.00   **Registration, coffee and bacon rolls**

09.05   **Introduction – Glenn Hide (GMH Planning Ltd)**

An introduction to the day's proceedings and a summary of the activity that has happened within the group over the past year.

09.20   **NEC3, It's as easy as A,B,C… - Ian Heaphy (Turner & Townsend)**

Experience shows that users do not always make the right choices in main and secondary options, leading to problems and under-performance post contract award. This presentation identifies practical issues that users need to consider when making their selection and will explain how the innovative use of the options allows alternative procurement strategies to be created that can be used to incentivise performance in the supply chains.

09.55   **How (not) to mess up Contract Data - Matthew Garratt (Costain)**

Why are users still getting contract data wrong? This presentation will explore common areas of confusion and the consequences that it can cause. It will look at the mistakes that either Party could make (without even knowing it).

10.30   **NEC3, its not from Mars: Setting up a Project Right from the Outset - Barry Trebes & Richard Patterson (Mott MacDonald)**

This session will focus on the matters that need to be considered and thought about when setting up projects from the outset. It will consider the more important do's (and don'ts) and tips/thoughts in terms of people, technology, process & organisation.

11.05   **Tea/coffee break**

11.25   **Legal Update: From Adjudication to Z clauses – Matthew Smith, Nicola Ellis & Inga Hall (K&L Gates)**

K&L Gates construction lawyers will give us an update on many of the key construction and engineering cases of the past 12 months, and provide an overview of current trends and issues in adjudication enforcement, litigation and arbitration. The session will also look ahead to potential legislative and policy developments for the coming year.

12.00   **Crossrail: An Effective Close Out Strategy – David Morrice and Sean Gray (Crossrail)**

Crossrail will share how they have applied and managed NEC3 on these large value projects so that contracts are completed and closed out successfully. The presentation will reflect upon the challenges of applying NEC3 to a major programme of works explaining the strategy, solutions and tools used.

12.35	**Don't look back in anger – retrospective assessments of CE's - Jonathon Brooks (Osborne Clarke), Ewen Maclean (Berkeley Research Group)**

NEC3 contracts look to assess compensation events prospectively, although both live projects and disputes that end up in court tend to want to test retrospectively. This presentation will consider the contractual and practical implications of this and how robustly the contract will stand up to traditional methods of assessment through the courts.

13.10	**Lunch**

14.00	**Commercial Conjecture** - **Phil Joyce (Orange Partnership)**

This presentation will look at why major NEC3 projects commonly seem to suffer commercial problems. It will consider failures to spot issues early, lack of independent oversight, problems with commercial processes, weak reporting and even fraud!

14.30	**Break Out Sessions:**

Group 1. The Schedule of Cost Components: Myths, Misunderstandings & Mistakes! – John Rayner (Scalar) and Matthew Smith (K&L Gates)
The Schedule of Cost Components (SCC) and its interpretation regularly leads to disagreement between the contracting Parties. This may be through its requirements for detail, lack of clarity or misunderstanding. This workshop session will consider common mistakes with the SCC. We are seeking advice, guidance and best practice from delegates to help develop a guidance note to help all Parties successfully use this tricky area of the contract.

Group 2. Unlocking Value and Productivity through the right Behaviours – Jon Broome and Chris Corr (BuiltIntelligence)
An early warning notification and a compensation event notification land on your desk. It's a busy day: which one do you deal with first and why? And how do you deal with it behaviourally? In this interactive workshop we look at key NEC3 processes, what people typically do, what the contract requires, and also what isn't in the contract, but is needed to deliver value from NEC processes. A series of good practice notes will be made available to the industry as a result of everyone's contribution to this session.

Group 3. Potentials and Pitfalls: the use of Project Controls systems to facilitate the administration of NEC3 contracts – Niall Faris (Thames Tideway) and Will Bentley (EC Harris)
"Systems" play an increasingly important and dominant role in both our professional and private lives. This discussion will investigate the emergence of such "Project Controls" systems and examine how they can be being used to help effectively administer NEC3 contracts. The workshop will explore common pitfalls and mistakes made. The output of this session will be made available to the industry as an NEC People guidance document.

15.45	**Coffee break**

16.00	**Need for Change – Cultural/Behavioural – Glenn Hide (GMH Planning Ltd)**

This final session will consider the cultural and behavioural issues that can exist on projects and explores whether there is any improvement generally within the industry. This will then lead in to our first ever NEC People industry awards, for the following categories:

- NEC3 Contractor of the year
- NEC3 Employer of the year
- NEC3 Project innovation of the year
- NEC3 Best Z clause of the year
- NEC3 Worst Z clause of the year

17.15	Drinks reception for all attendees